# Gabriele Düker

Agnesstraße 32/2/2 A-3400 Klosterneuburg

Mobil 0043/664/7969948 duekergabriele@gmail.com



## **Executive Summary**

- Extensive general management experience in international credit insurance
- Specialist in risk underwriting and portfolio valuations
- Change driver and transformation enabler in multicultural environments targeting best in class margin improvements and cost reductions
- Communicative networker with active relationship management with clients, partners, associates and decision makers
- Appreciative management style with strong focus on motivation

## **Professional Experience**

2007 - 2016	Coface SA Branch Austria, Vienna (Merger with Coface Austria Kreditversicherung AG 11/2012)
2012 - 2016	Risk Underwriting Director Central Europe  Member of the Executive Board
2007 - 2012	Coface Austria Kreditversicherung AG, Wien  Member of the Board of Directors

### **Additional Functions**

Additional Functions	
2007 - 2016	Coface Poland Factoring Sp. z o.o,- Warsaw Member of the Supervisory Board
2007 - 2012	Coface Austria Bank AG, Vienna (Liquidation in 2012)
2009 - 2012	Member of Supervisory Board
2008	Member of the Board of Directors
1987 - 2006	Euler Hermes Kreditversicherungs – AG, Hamburg
2003 - 2006	Business Unit Manager for domestic & international business trade credit insurance

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1999 - 2000	Unit Manager for Risk Underwriting
1998 - 1999	Associate for Planning and Development
1996 - 1998	Executive Assistant for Consumer Credit Insurance & Debt Collection
1990 - 1996	Sales Representative for Fraud Cover Insurance
1989 - 1990	Sales Assistant for Fraud Cover Insurance
1987 - 1989	Trainee as Field Personnel

### **Education**

1983 - 1986	University of Applied Sciences – Business Administration, Münster/Germany Degree: Business Economist
1982 - 1983	University of Applied Sciences Ostwestfalen–Lippe, Lemgo / Germany Business Administration

# **Further development**

Participant in the executive program "Zukunft Frauen" – an initiative of the austrian Federal Ministry of Science, Research and Economy, Austrian Economic Chambers, Federation of Austrian Industries - <a href="https://www.wko.at/site/zukunftfrauen/start.html">https://www.wko.at/site/zukunftfrauen/start.html</a>

# Language skills

German: Native speaker

English: Fluent French: Basic Italian: Basic

### **Current Mandates**

No supervisory board mandates are held in domestic or international listed corporations.

### **Personal details**

Citizenship: German

Birth date: March 21<sup>st</sup>, 1961
Marital status: married since 1993