



# Dr. Florian Koschat

## KEY FACTS

Dr. Florian KOSCHAT

+43(664) 408 2363

koschat@pallascapital.com

Austrian, 21.09.1974

Board member of 3 trusts & 8 companies

Fluent in German, English & Russian

## EDUCATION

Doctoral study at the Department of Auditing,  
Accounting and International Accounting at  
the Vienna University of Economics and  
Business Administration

## TRACK RECORD

Structuring of 90-100 investment banking  
deals with a total transaction value of  
>EUR 1 bn, including:

- Sale of b.net Croatia to Telekom Austria (>EUR 100m)
- Infrastructure PPP project in Kazakhstan for the city of Almaty on behalf of EBRD
- Sale of Austroflex to Watts Industries (US stock listed corporation)
- PE Financing of Sensor Dynamics, Star Agro, Impossible, Humanitas, etc.
- Mezzanine Financing of Motel One Hotel project Vienna Oper
- Sale of several hotel projects, rehab hospitals & retirement homes
- Grupo Lar: Sale of Real Estate Portfolio in Berlin / Germany
- Sale and arranging of MBO Becom Electronics (#1 MBO 2011)

## WORK EXPERIENCE

⊙ 01.2007 -

*Pallas Capital Advisory AG / Founding Partner*  
CEO of leading Corporate Finance and M&A advisor in Central & Eastern Europe. Establishment of several subsidiaries, including Real Estate Holding owning more than 140 properties in Austria and Germany

⊙ 01.2006 - 01.2007

*Anglo Irish Bank / Vice President*  
Responsible for development of Central & Eastern European markets, Russia & CIS.

⊙ 01. 2004 - 12. 2005

*Credo Real Estate AG / Managing Director*  
Managing Director of the Russian subsidiary in the field of real estate consulting & investments

⊙ 03. 2001 - 12. 2003

*IMMOFonds Vienna Region / CEO*  
Focus on dealing with foreign investors, corporate structuring, financing & real estate development

⊙ 07. 1997 - 02. 2001

*ORBI Entertainment CEO; Internationale Betriebsansiedlung Consulting / Project Manager; Wienerberger AG / Controlling*