

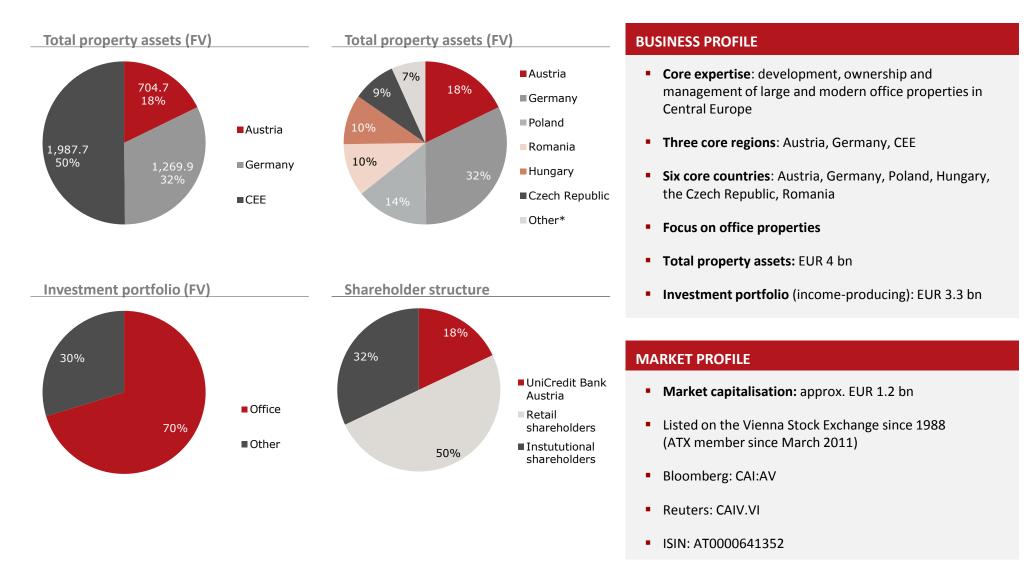
URBAN BENCHMARKS.

COMPANY PRESENTATION

March 2014

CA Immo Group at a glance Office specialist in Central Europe





FY 2013 Highlights



Strategy $2012 - 2015 \Rightarrow$ Major progress in 2013

Strategic asset sales	Balance sheet targets achieved value-accretive	Minority interest reduced	Development progress
 € 1.3 bn sold above book value Partial sale of Tower 185 Sale of Hesse portfolio 	 Equity ratio up from 31% to 38% (including OEVAG loan buy-back > 40%) LTV down from 58% to 46% 	 Buy-out of minority partners in CEE below NAV 	 Successful completions of projects in Germany (Skyline Plaza, Mercedes, InterCity) Progress on new developments

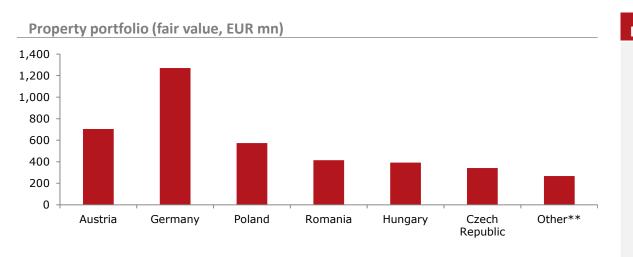
Operational earnings boost	Strong NAV growth	Improved risk profile	Dividend
 Record operational result with highest NRI and EBITDA in the company's history 	 EPRA NAV up more than 6% yoy 	Stronger equity baseRecurring FFO improvement	 Proposed dividend increase to € 0.40 per share
 Comprehensive income tripled 		 Lower amount of unsecured financing 	



URBAN BENCHMARKS.

PORTFOLIO

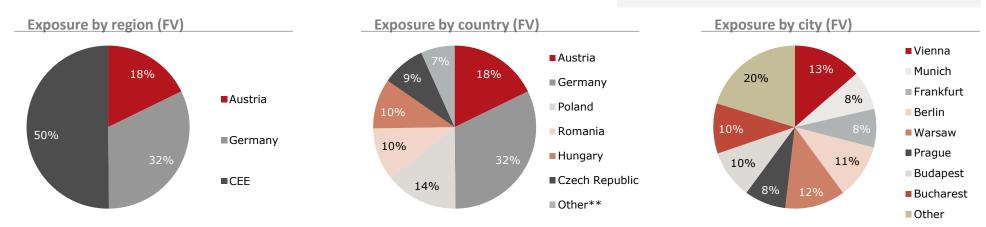
Total property portfolio* EUR 4 bn post asset sales in 2013





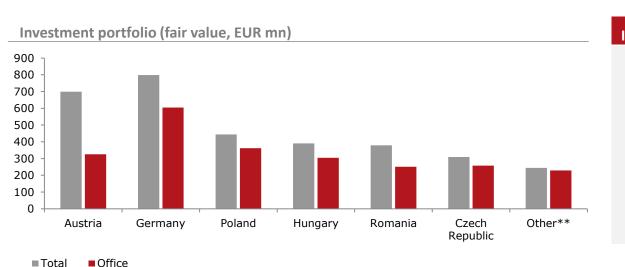
PROPERTY PORTFOLIO FY 13

- Total property asset base of approx. EUR 4 bn
- Germany accounts for largest single market share
- Regional exposure has shifted towards CEE post sale transactions in Germany
- The CEE and German property portfolios should be rebalanced over the next two years to achieve an equal weighting (asset sales in CEE, portfolio growth through German developments)
- Sale of Lipowy office park will reduce the weight of Poland by around EUR 100 mn



Investment portfolio (EUR 3.3 bn)*

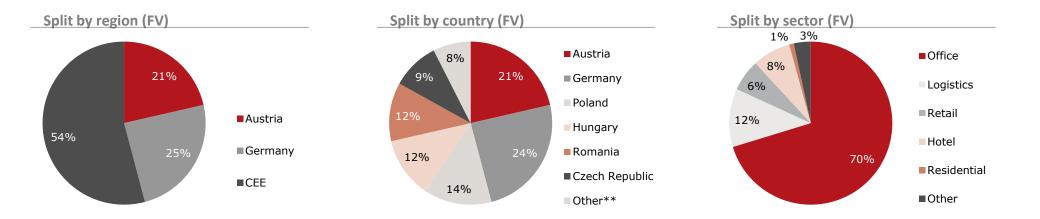
CEE has exceeded 50% portfolio share



CA IMMO

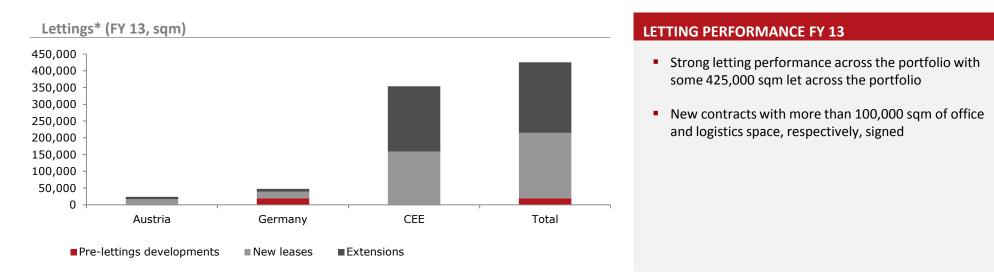
INVESTMENT PORTFOLIO

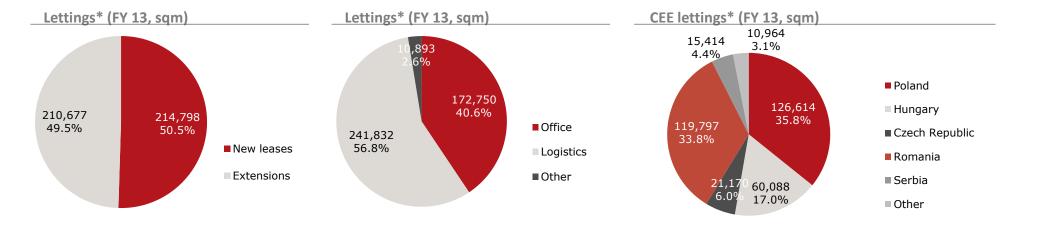
- Disposals of income-producing properties in Germany have increased the share of CEE assets
 > 50% in the investment portfolio
- Disposal of Hesse-Portfolio has increased the portfolio focus on capitals/core cities
- Partial sale of Tower 185 has improved the risk profile of the portfolio (lower concentration/location risk)



Investment portfolio 425,000 sqm let in 2013

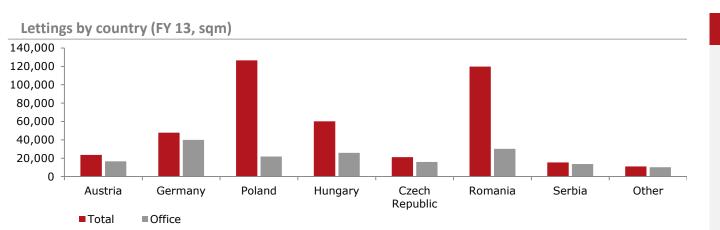






Investment portfolio

Lettings by country and lease expiration

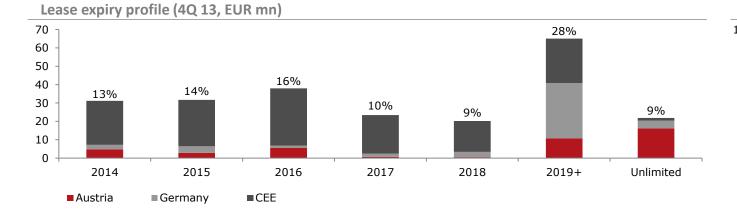


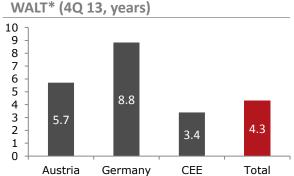


 Main impetus came from large-scale lettings in CEE logistics properties and pre-lettings related to developments

CA IMMO

- Largest lease contract signed in 2013 with Google (Kontorhaus office building, 14,000 sqm)
- Lower average lease term in CEE reflects diverse structure of markets



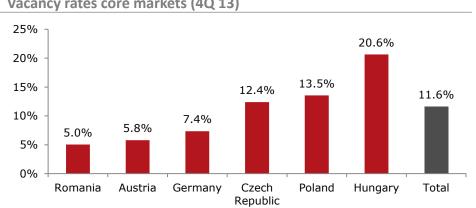


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Investment portfolio Key figures by country

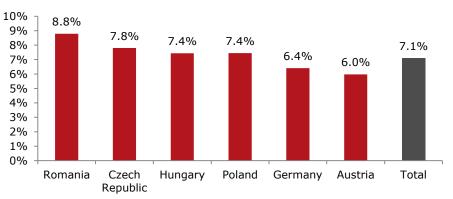


Investment portfolio*		Book value	Rentable area	Rented area	Occupancy**	Rental income***	Gross yield
	EUR mn	%	sqm	sqm	%	EUR mn	%
Austria	699.4	22.5%	318,093	301,809	94.2%	41.8	6.0%
Germany	641.5	20.6%	327,853	306,611	92.6%	41.2	6.4%
Poland	443.7	14.3%	376,502	300,815	86.5%	33.0	7.4%
Hungary	391.0	12.6%	305,036	227,268	79.4%	29.1	7.4%
Romania	379.6	12.2%	330,254	315,093	95.0%	33.4	8.8%
Czech Republic	309.2	9.9%	149,336	128,383	87.6%	24.1	7.8%
Other	244.1	7.9%	142,122	109,987	76.7%	16.9	6.9%
Total	3,108.5	100%	1,949,196	1,689,966	88.4%	219.4	7.1%



Vacancy rates core markets (4Q 13)







URBAN BENCHMARKS.

STRATEGY

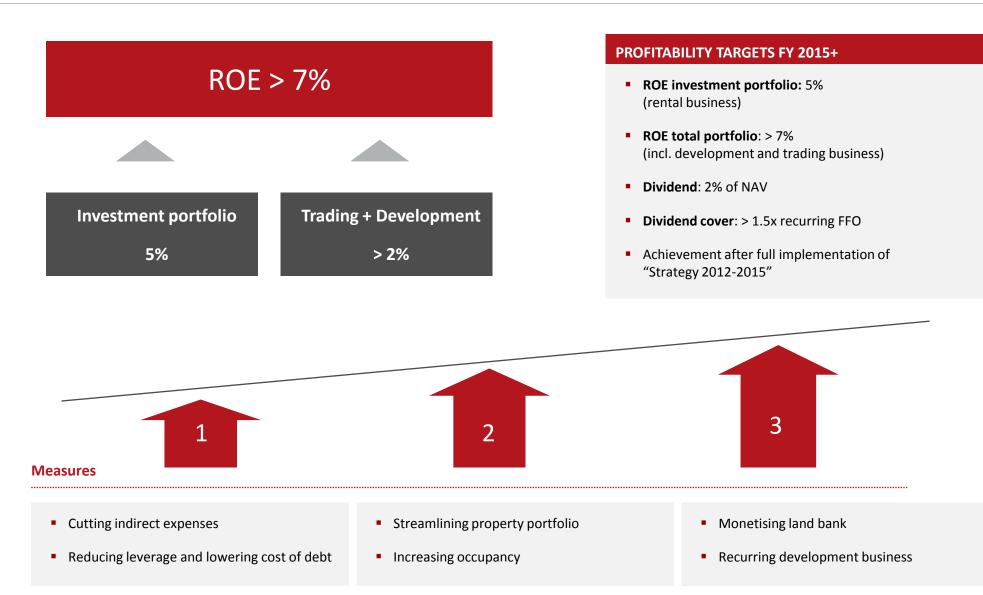
Strategy Strategy 2012-2015



Strategic agenda Closing of 2013 property transactions Stronger equity base 1 Strategic asset sales Lower company risk Optimisation and sale of non-strategic assets **Portfolio focus** Higher recurring profitability Focus on office in core locations Lower earnings volatility Streamlining development activities 2 Development Monetising land reserves Recurring cash flow driver Higher dividend capacity Optimization of financing structure Financing Reducing cost of funding

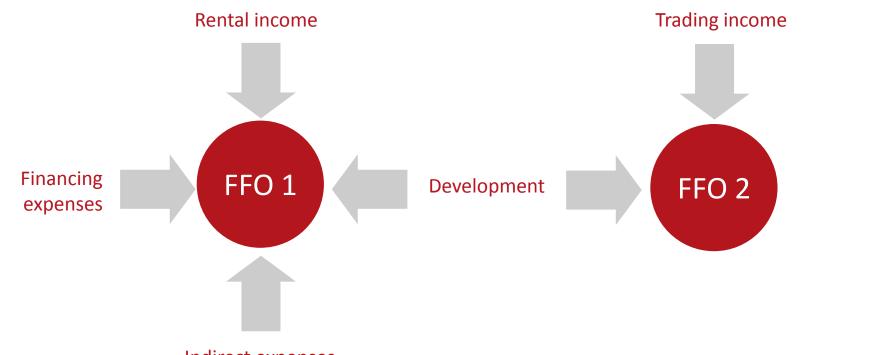
Strategy Profitability targets





Strategy Funds from operations (FFO) driver





Indirect expenses

FFO 1 DRIVER

- Reducing leverage and lowering average cost of debt
- Driving rental growth by development inclusions
- Cutting indirect expenses
- Increasing portfolio occupancy

FFO 2 DRIVER

- Realising cycle-optimised sales of mature assets
- Disposing of German land reserves that do not qualify for own developments
- Selling developments that do not fit investment portfolio criteria

* Excluding property trading and gains from property developments



URBAN BENCHMARKS.

FY 13 RESULTS

Balance Sheet Equity up, net debt cut by 44%

BALANCE SHEET (EUR mn)	31.12.2013	31.12.2012	уоу
Investment properties	3108,5	4391,4	-29,2%
Properties under development	486,4	727,0	-33,1%
Hotel and own-used properties	32,8	36,3	-9,5%
Other long-term assets	280,5	186,7	50,2%
Properties held for sale	118,3	53,8	119,9%
Properties held for trading	59,2	52,7	12,3%
Cash	675,4	257,7	162,0%
Other short-term assets	149,8	182,9	-18,1%
Total assets	4.910,9	5.888,4	-16,6%
Share Capital/Reserves/Retained earnings	1798,2	1692,9	6,2%
Minority interests	67,0	122,9	-45,5%
Shareholders' equity	1865,2	1815,7	2,7%
Long-term financial liabilities	1555,0	2454,9	-36,7%
Other long-term liabilities	419,1	491,5	-14,7%
Short-term financial liabilities	872,0	924,7	-5,7%
Other short-term liabilities	199,5	201,7	-1,1%
Liabilities + Equity	4.910,9	5.888,4	-16,6%



ASSETS

- Declining property asset base post disposals
- Development completions led to lower volume of properties under development
- Properties held for sale include the Lipowy office park in Warsaw (sale signed in December 2013, closing expected in coming weeks)
- Significant cash position from asset sales reduced already in January 2014 by OEVAG loan portfolio buy-back

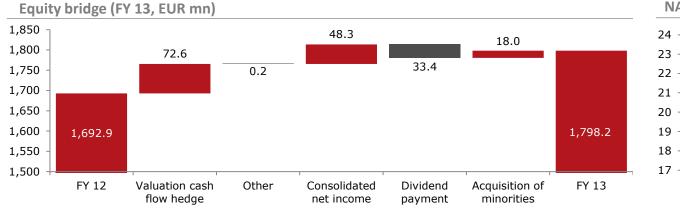
LIABILITIES + EQUITY

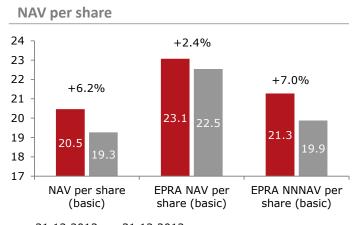
- Balance sheet contraction by 16.6%
- Net debt cut by 44%
- Debt reduction by 28%
- Decline in non-controlling interests due to buy-out of minority partners (P1 portfolio Warsaw, New Europe Property Fund SICAR) ⇒ positive NAV impact

Net asset value (NAV)

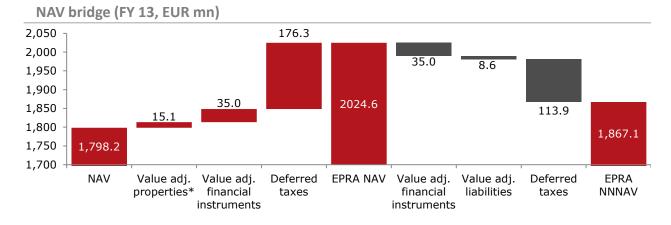


Boost in NAV > 8% adjusted for dividend payout

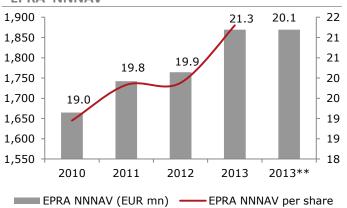




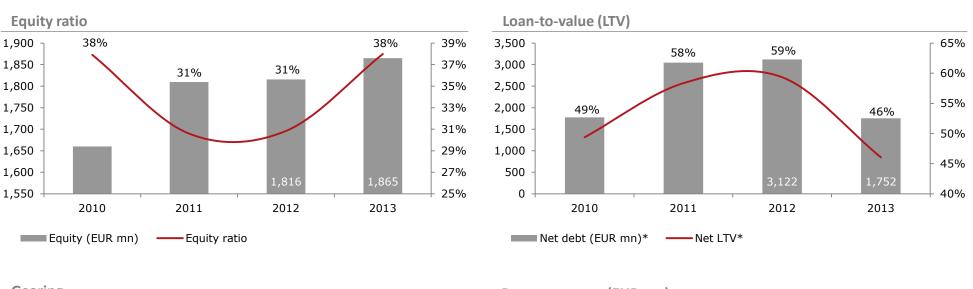
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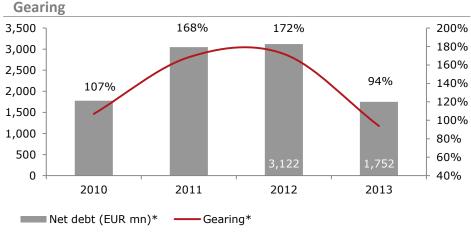


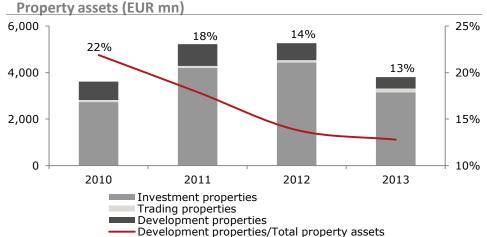
EPRA NNNAV



Balance sheet Structural improvements on assets and liabilities side







CA IMMO

Profit and loss Operational results reach record levels

Profit and loss (EUR mn)	FY 2013	FY 2012	уоу	4Q 13	4Q 12	уоу
Rental income	281.5	280.9	0.2%	68.4	68.7	-0.5%
Net rental income (NRI)	250.6	246.7	1.6%	60.9	59.6	2.1%
Results from hotel operations	1.5	0.5	217.6%	0.3	0.2	31.1%
Result from the sale of trading properties	12.3	6.2	97.3%	11.3	2.2	405.2%
Result from development services	1.8	1.7	4.5%	0.6	0.4	57.4%
Other development expenses	-4.6	-5.4	-14.9%	-1.6	-2.6	-37.7%
Net operating income (NOI)	261.5	249.6	4.7%	71.4	59.9	19.3%
Result from the sale of investment properties	63.2	32.3	95.8%	52.3	26.4	98.2%
Indirect expenses	-38.2	-43.9	-13.0%	-8.9	-14.7	-39.1%
Other operating income	9.2	9.3	-1.0%	1.9	1.1	69.7%
EBITDA	295.8	247.4	19.6%	116.7	72.7	60.5%
Depreciation and impairment/reversal	-6.8	-6.5	4.8%	-3.2	-2.9	7.9%
Result from revaluation	-33.7	-8.4	299.1%	-66.9	-14.2	371.4%
EBIT	255.2	232.4	9.8%	46.6	55.6	-16.1%
Financing costs	-148.3	-168.8	-12.2%	-37.7	-40.4	-6.6%
Result from derivatives	-32.2	-12.3	161.8%	1.9	-2.2	n.m.
Result from financial investments	6.0	9.0	-32.7%	2.4	2.8	-15.5%
Other financial result	2.8	14.3	-80.2%	-1.6	-0.5	192.9%
Earnings before tax (EBT)	83.6	74.5	12.1%	11.7	15.3	-23.8%
Income tax	-33.2	-24.5	35.3%	-6.8	-3.0	123.4%
Consolidated net income	50.4	50.0	0.8%	4.9	12.3	-60.3%
attributable to non-controlling interests	2.1	-5.9	n.m.	-3.3	-4.6	-29.5%
attributable to the owners of the parent	48.3	55.9	-13.5%	8.1	16.9	-51.9%
Earnings per share in EUR (basic)	0.55	0.64	-13.5%	0.09	0.19	-51.9%
Earnings per share in EUR (diluted)	0.53	0.64	-17.2%	0.09	0.19	-52.6%
Comprehensive income	123.1	34.2	260.1%			
attributable to the owners of the parent	120.7	40.1	201.3%			



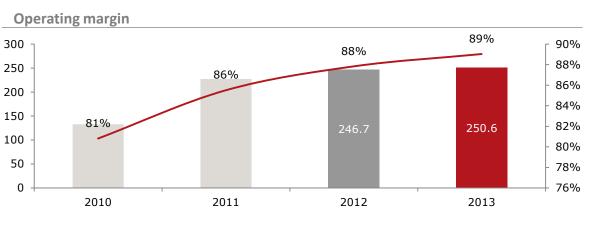
FY 13

- Slight net rental income growth due to lower property expenses
- Property disposals above book values generated significant trading profit
- Cost savings program initiated in 2012 has positive impact on indirect expenses
- Highest EBITDA in CA Immo's history
- Negative revaluation result driven by value adjustments in CEE
- Realised swap loss related to the Hesse portfolio sale of EUR 52.4 mn
- High income tax driven by trading gains in Germany

4Q 13

- Reclassification of trading gains shown under revaluation result in 3Q 13 to trading profit line
- Reclassification of deferred tax recognised in 3Q 13 to current tax

Rental business FY 13



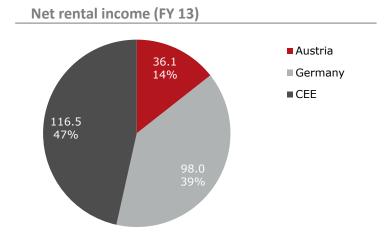
Net rental income (EUR mn) ----- NRI margin*

Like-for-like	I	Book value	Rental in	come***	Gr	oss yield	Oc	cupancy
(EUR mn)	2013	2012	2013	2012	2013	2012	2013	2012
Austria	644.7	641.3	38.8	37.7	6.0%	5.9%	94%	94%
Germany	582.8	580.1	38.5	36.1	6.6%	6.2%	92%	90%
CEE	1,767.6	1,787.0	136.5	134.8	7.7%	7.5%	86%	84%
Total	2,995.1	3,008.4	213.8	208.6	7.1%	6.9%	88%	86%

CA IMMO

RENTAL BUSINESS

- Continuous improvement of rental business efficiency led to NRI growth in 2013
- Reduced property expenses (-9.7% yoy) translate into net rental income growth (+ 1.6% yoy)
- 47% of total NRI generated in CEE markets
- Positive like-for-like performance



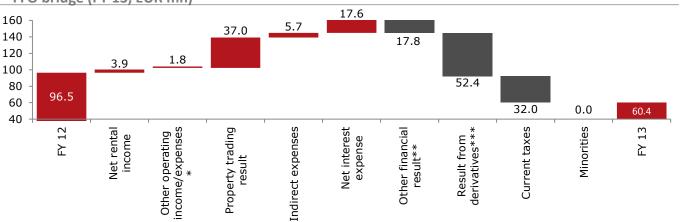
Funds from operations (FFO)



Key items strongly improved

FFO (EUR mn)	FY 2013	FY 2012	уоу	4Q 13	4Q 12	уоу
Net rental income (NRI)	250.6	246.7	1.6%	60.9	59.6	2.1%
Result from property sales	75.5	38.5	96.1%	63.6	28.6	122.2%
Other operating income/expenses	7.9	6.1	30.3%	1.2	-0.9	-233.1%
Indirect expenses	-38.2	-43.9	-13.0%	-8.9	-14.7	-39.1%
EBITDA	295.8	247.4	19.6%	116.7	72.7	60.5%
Financing costs	-148.3	-168.8	-12.2%	-37.7	-40.4	-6.6%
Result from financial investments	6.0	9.0	-32.7%	2.4	2.8	-15.5%
FFO pre special items, minorities and tax	153.5	87.5	75.5%	81.4	35.1	131.6%
Other financial result*	3.0	20.8	-85.6%	0.0	0.0	n.m.
Result from derivatives**	-52.4	0.0	n.m.	-52.4	0.0	n.m.
Minorities	-16.7	-16.7	0.2%	n.a.	n.a.	n.a.
Current income tax	-27.0	5.0	n.m.	-22.3	1.9	n.m.
FFO post special items, minorities and tax***	60.4	96.5	-37.5%	6.7	37.0	-81.8%
FFO per share in EUR (basic)	0.69	1.10	-37.5%	0.08	0.42	-81.8%

FFO bridge (FY 13, EUR mn)



FFO DRIVER

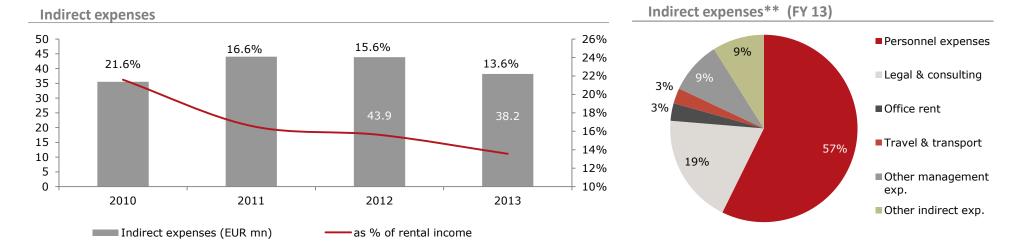
- All major operational FFO components improved yoy
- Recurring FFO growth driven by lower financing expenses, reduced indirect expenses and higher NRI
- Negative swap carrying amount realised in connection with the Hesse – portfolio transaction (EUR -52.4 mn) was reclassified into P&L and became cash effective (fully included despite aperiodic nature)
- High tax rate relates to fully taxable trading gains in Germany (negative CEE valuations reduced EBT but do not mitigate taxable income)
- 2013 minority figure includes P1 portfolio in Warsaw (49% stake of AXA bought out at year-end)

Indirect expenses Cost savings materialise (-13% yoy)

Indirect expenses (EUR mn)	FY 2013	FY 2012	уоу	4Q 13	4Q 12	уоу
Personnel expenses	-27.7	-30.5	-9.3%	8.0	8.2	-2.0%
Legal, auditing and consulting fees	-9.2	-10.6	-13.5%	1.0	4.7	-79.7%
Office rent	-1.5	-1.9	-23.1%	0.4	0.7	-44.6%
Travel expenses and transportation costs	-1.3	-1.4	-6.6%	0.3	0.4	-14.6%
Other expenses internal management	-4.4	-4.8	-8.0%	0.9	1.2	-26.5%
Other indirect expenses	-4.3	-5.2	-16.4%	1.3	1.8	-28.0%
Subtotal	-48.3	-54.3	-11.1%	11.9	16.9	-30.1%
Own work capitalised in investment property*	9.3	9.8	-5.8%	-1.9	-2.1	-8.7%
Change in properties held for trading*	0.9	0.6	37.8%	-1.0	-0.2	553.3%
Indirect expenses	-38.1	-43.9	-13.0%	8.9	14.7	-39.1%

HIGHLIGHTS

- Cost savings program led to annual improvements of every single cost item
- 20% cost savings target (versus FY 2012 figure) should be fully reached in 2014





Financial result



Lower financing expenses; "Hesse swap one-off"

Financial result (EUR mn)	FY 2013	FY 2012	уоу	4Q 13	4Q 12	уоу
Financing costs	-148.3	-168.8	-12.2%	-37.7	-40.4	-6.6%
Other financial result	3.0	20.8	-85.6%	0.0	0.0	n.m.
FX differences	-1.0	-2.1	-54.6%	-1.2	-0.9	29.2%
Result from derivatives	-32.2	-12.3	161.8%	1.9	-2.2	n.m.
Result from financial investments	6.0	9.0	-32.7%	2.4	2.8	-15.5%
Result from other financial assets	-2.5	-7.0	-63.6%	-0.4	-0.4	-16.8%
Result from associates	3.4	2.7	24.6%	0.0	0.8	-100.4%
Financial result	-171.6	-157.9	8.7%	-34.9	-40.3	-13.2%

Financial result bridge (FY 13, EUR mn) 0 Other financial result Result from associates Result from derivatives Result from financial investments 2013 2012 Financing costs FX differences Result from other financial assets -20 -40 -60 -80 -157.9-171.6 -100 -120 20.5 -140 1.2 -160 4.5 0.7 -17.8 -180 -19.9 -2.9 -200

FY 13

- Financing expenses were reduced by 12.2% due to loan repayments and lower costs on loans with variable interest rates
- Negative one-off in the amount of EUR -52.4 mn due to the realised swap related to the Hesse portfolio sale (cash flow hedge directly recognized in equity before ⇒ the closing led to a reclassification to the P&L)
- Positive market-related effects from the valuation of the other interest rate hedges limited the result from the valaution of derivatives to EUR -32.2 mn
- Other financial result (repurchase of financial liabilities below nominal value) made a lower contribution in 2013 compared to the previous year

Revaluation result FY 13 Cautious stance on Poland office



Revaluation result (EUR mn)	Office	Retail	Hotel	Logistics	Other	Residential	Total
Austria	-2.0	-0.3	-0.4	0.0	0.6	1.9	-0.2
Germany	5.0	0.4	5.2	-5.4	1.6	0.9	7.8
Poland	-15.4	0.0	0.0	-3.0	0.0	0.0	-18.3
Hungary	-3.8	-0.2	0.0	-3.0	0.0	0.0	-7.0
Czech Republic	0.1	-0.9	0.0	0.0	-2.4	0.0	-3.2
Romania	-5.3	-2.3	0.0	1.3	0.0	0.0	-6.3
Other*	-7.3	0.0	0.0	0.8	0.0	0.0	-6.5
Revaluation result	-28.5	-3.3	4.8	-9.3	-0.2	2.8	-33.7

2.8

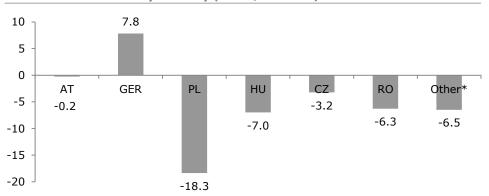
HIGHLIGHTS

- Polish market development was regarded with caution in revaluations
- Larger devaluations in CEE relate to the offices Bitwy Warsawskiej and Warsaw Towers, the Blonie logistics park in Poland and an undeveloped property held for sale in Romania

Revaluation result by segment (FY 13, EUR mn)



Revaluation result by country (FY 13, EUR mn)





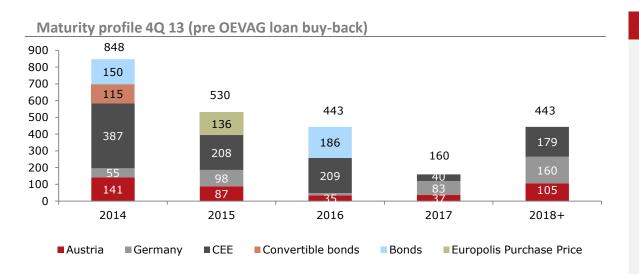
URBAN BENCHMARKS.

FINANCING

Financing

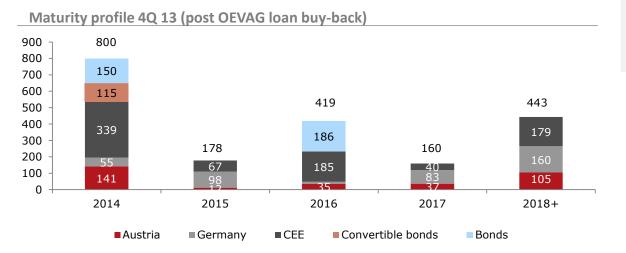


Debt maturity related risk substantially reduced

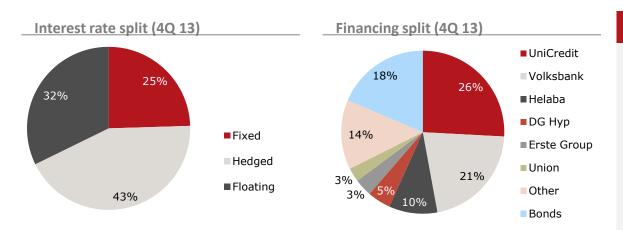


DEBT EXPIRY

- Agreement with Oesterreichische Volksbanken AG to buy back own liabilities (closed in January 2014) with a nominal value of approx. EUR 428 mn (aquired below par) has primarily reduced liabilities in CEE due in 2015
- CEE refinancing volume 2014 contains project loan of Lipowy office park in the amount of approx. EUR 74 mn (property sold in December 2013)
- Straight bond due in 4Q 14 (EUR 150 mn) will be repaid from cash reserves
- Convertible bonds due in 4Q 14 (EUR 115 mn) currently trading in the money (strike price stands at EUR 10.66 before dividend adjustment in May 2014)



Financing Structural improvements of debt profile

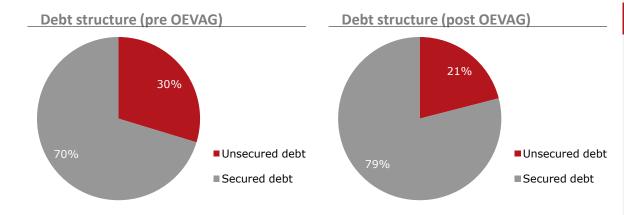


DEBT STRUCTURE

 Hedging ratio 68% ⇒ focus on increasing the weighted average term (currently 3.4 years)

CA IMMO

- Average cost of funding stood at 4.4% at year-end (including interest rate derivatives not directly attributable to loans)
- Share of Volksbank almost reduced to zero after buy-back of own liabilities in January 2014

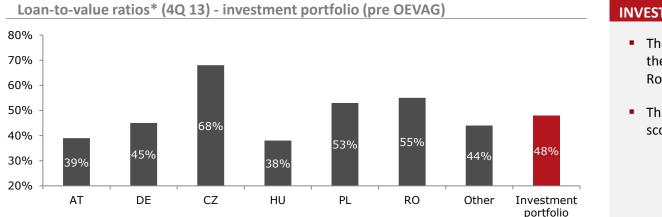


DEBT STRUCTURE

- Increased emphasis on project financing in line with the financing strategy after the repayment of the remaining Europolis purchase price (EUR 136 mn) and a subordinated loan (EUR 75.2 mn) that were part of the OEVAG loan portfolio
- Bond volume (currently EUR 0.4 bn) will be significantly reduced by the end of 2014

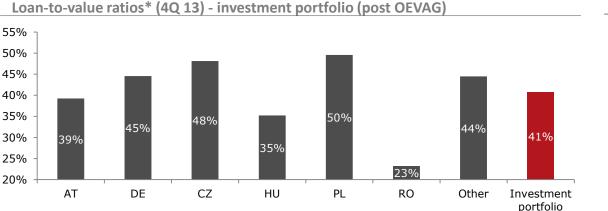
Financing NAV-accretive OEVAG deal lowers CEE leverage

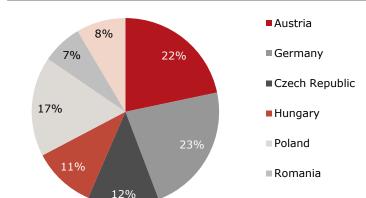




INVESTMENT PORTFOLIO RELATED DEBT

- The buy back of OEVAG project loans has reduced the LTV ratios of the Czech, Hungarian, Polish and Romanian investment portfolio
- The substantially reduced gearing increases the scope for optimising the financing structure





Other

Debt split** (4Q 13)



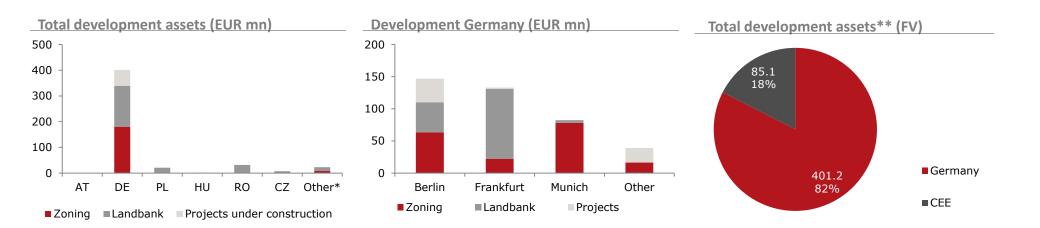
URBAN BENCHMARKS.

DEVELOPMENT

Development German developments well on track



Projects under construction	Book value	%	Outstanding construction costs	Rentable area	Expected value	Yield	CityMa	ain usage	Share	Pre-let	Scheduled completion
John F. Kennedy	30.5	38%	40.2	17,789	82.3	5.5%	Berlin	Office	100%	42%	06/2015
Monnet 4	6.1	8%	19.0	8,128	29.6	5.5%	Berlin	Office	100%	49%	06/2015
Belmundo	16.8	21%	18.8	10,169	39.7	6.1%	Duesseldorf	Office	100%	74%	12/2014
Lavista	5.9	7%	5.9	4,105	17.3	6.3%	Duesseldorf	Office	100%	9%	12/2014
Congress Center Skyline Plaza	2.0	3%	3.1	8,300	2.5	n.a.	Frankfurt	Retail	100%	sold	03/2014
Kontorhaus*	15.8	20%	31.4	14,207	57.1	5.4%	Munich	Office	50%	50%	12/2015
Avia *	2.8	4%	7.9	5,653	11.6	7.3%	Krakow	Office	50%	27%	12/2014
Total	79.9	100%	126.3	68,351	240.1	6.0%					



Development John F. Kennedy – Haus, Berlin







KEY FACTS

- Usage type office
- Lettable area ca. 22,000 sqm
- 8 floors
- Investment volume approx. EUR 70 mn
- Oustanding construction costs EUR 40.2 mn
- Green building
- Planned completion in 1H 2015
- Pre-letting ratio approx. 42%

Development Monnet 4, Berlin





KEY FACTS

- Usage type office
- Anchor tenant signed in November 2013
- Planned completion in 1H 2015
- Total investment volume approx. EUR 29 mn
- Oustanding construction costs EUR 19 mn
- Pre-letting ratio approx. 49%



Development Belmundo + Lavista, Düsseldorf





KEY FACTS BELMUNDO

- Usage type office
- Lettable area approx. 10,000 sqm
- Investment volume approx. EUR 32 mn
- Oustanding construction costs EUR 18.8 mn
- Planned completion 1H 2014
- Pre-letting ratio 74%

KEY FACTS LAVISTA

- Usage type office
- Lettable area approx. 4,100 sqm
- Investment volume approx. EUR 16 mn
- Oustanding construction costs EUR 9 mn
- Planned completion 1H 2014
- Pre-letting ratio 9%

Development Kontorhaus, Munich

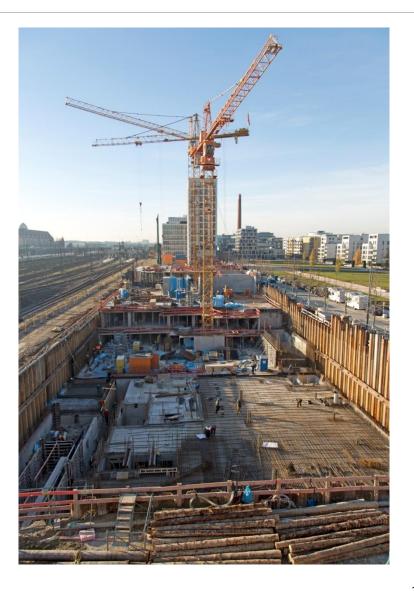


KEY FACTS

- Usage type office
- 50:50 JV with Ellwanger Geiger
- Surface area of ca. 14,000 sqm
- Investment volume approx. EUR 45 mn
- Oustanding construction costs EUR 31.4 mn

- Green building
- Planned completion 2H 2016
- Pre-letting ratio around 50%
- Anchor tenants: Google





Development



Baumkirchen Mitte project in Munich to start in 2014



First construction stage

KEY FACTS

- 50:50 joint venture with Patrizia
- Mixed use development (office, retail, residential)
- The total project comprises around 560 apartments (approx. 50,000 surface area)
- First stage of construction and apartment sales process to start in spring 2014

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