

COMPANY PRESENTATION

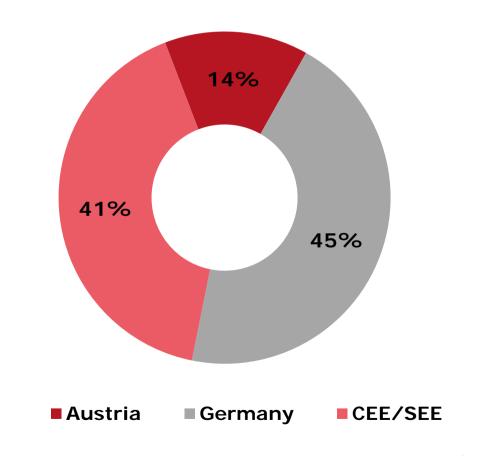
May 2012

CA Immo Group at a Glance



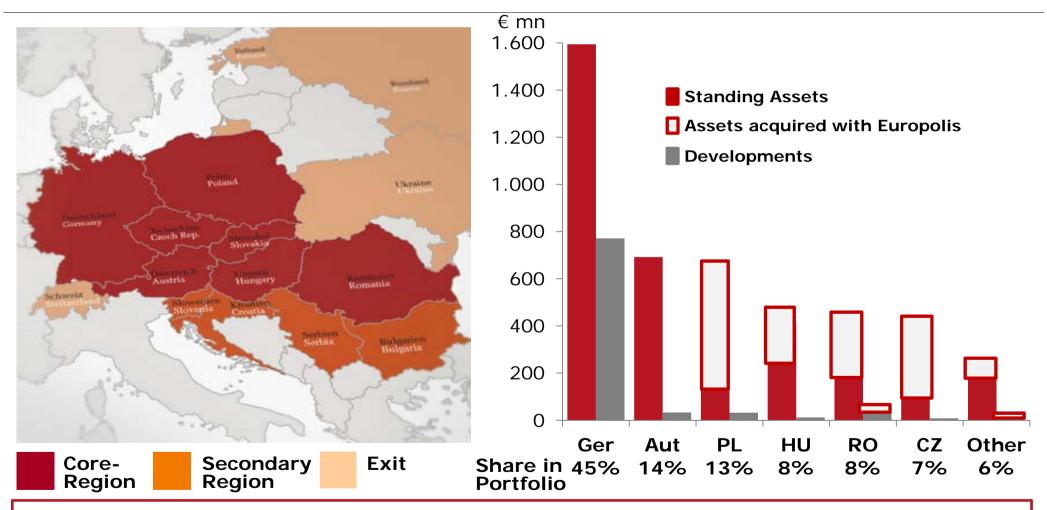
- Listed on Vienna Stock Exchange
- Clear focus on commercial properties (offices)
- Following the acquisition of Europolis,
 CEE/SEE became largest region
- Unique organic growth opportunities from developments in Germany

€ 5.2 bn Real Estate Assets



Focus on Seven Core Countries

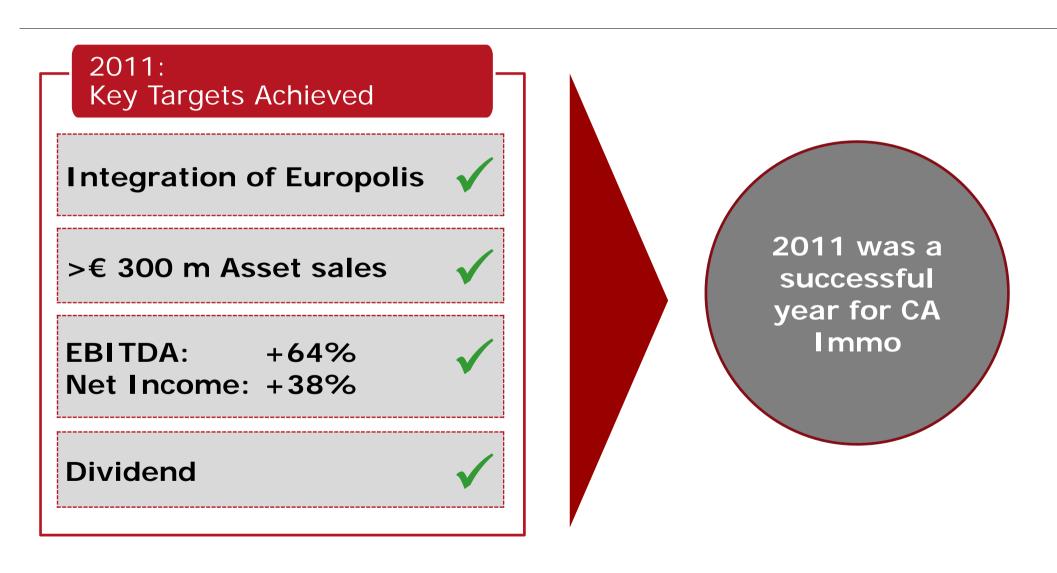




Concentration on regions with existing strong presence has clear priority over entry into new markets

Overview 2011







OVERVIEW STANDING ASSETS

Overview Standing Investments



	Book va	alue	Occupancy Rate	Rental Income	Gross Initial Yield	
	in € m	in %	in %	in € m	in %	
Austria	682.2	16.3%	90.7%	35.9	5.6%	
Germany	1,499.4	35.8%	91.6%	82.9	5.2%	
Poland	659.9	15.8%	84.4%	37.8	6.5%	
Hungary	409.2	9.8%	79.6%	27.2	7.3%	
Romania	369.3	8.8%	91.5%	28.5	8.6%	
Czech R.	336.8	8.1%	82.9%	25.0	8.0%	
Others	226.5	5.4%	85.2%	15.5	7.6%	
Total	4,183.2	100.0%	87.4%	252.8	6.3%	

Thereof:	
Office	77%
Logistics	10%
Retail	6%
Hotel	4%
Other	3%

¹ Excl. own use properties

Like For Like Development: Improvement in Occupancy Rate

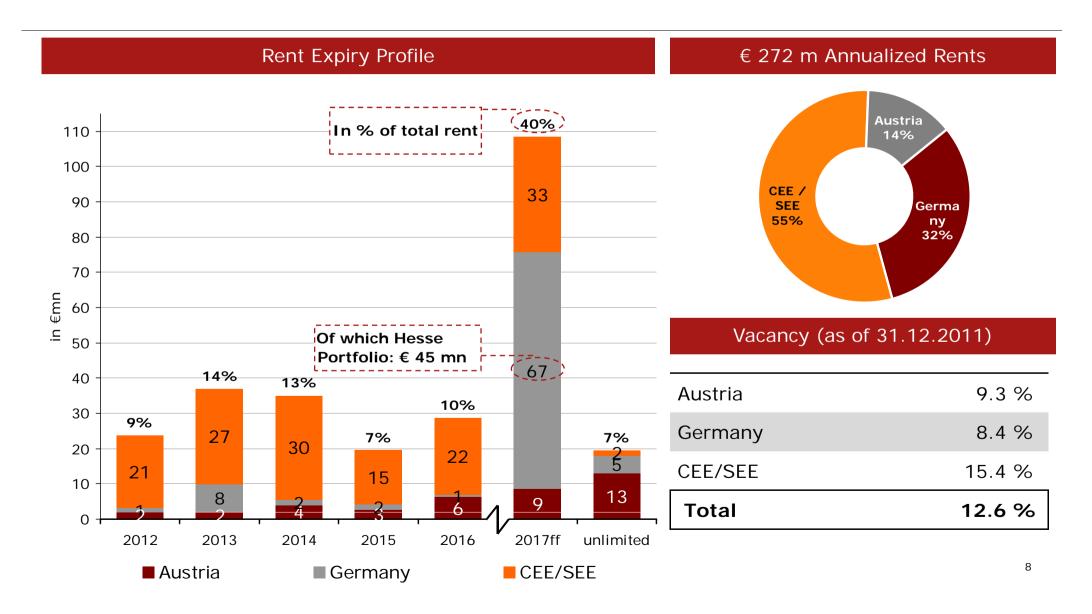


	Book \	/alues	Annualised Rental Income		Gross Yie		Occupancy rate		
€ m	2011	2010	2011	2010	2011	2010	2011	2010	
Austria	680.6	702.1	38.3	36.0	5.6%	5.1%	91%	82%	
Germany	1,315.0	1,334.9	72.5	70.8	5.5%	5.3%	99%	98%	
Eastern Europe	687.8	677.6	54.1	50.2	7.9%	7.4%	88%	81%	
Total	2,683.4	2,714.7	164.8	157.0	6.1%	5.8%	93%	88%	

Note: Like-for-like comparison of those standing assets that were already part of the portfolio as of 31.12.2010

CEE/SEE Segment Biggest Contributor to Rental Income





Overview largest tenants



	Sector	Region	Share 1
Hesse (state of Germany)	Public administration	Germany	16%
Pekao S.A	banks	CEE	3%
PWC	Auditor	Germany	3%
Hennes & Mauritz GmbH	Fashion retail	Germany	3%
BIM Berliner Immobilienmanagement GmbH	Public administration	Germany	2%
Verkehrsbüro Hotellerie GmbH	Hotel sector	Austria	1%
IBM	IT	CEE	1%
Österreichische Post AG	Postal services	Austria	1%
ECM Hotel Operations Europort s.r.o. (final user	 		
Marriott)	Hotel sector	CEE	1%
Carrefour Romania SA	Retail	CEE	1%

¹ by annualised rental income



DEVELOPMENTS

Germany:



Two Sources of Value-Creation



Creation of City Quarters

- Define intended usage-mix
- Obtain zoning and development rights
- Final product: Zoned land ready to be sold or used for own project-developments



Project-Development

- -Building, letting and selling of properties
- -Significant in-house expertise in construction management
- After completion: either take over of properties in the standing-portfolio or prepare for sale
- ► CA Immo covers full development-value chain
- Existing on-balance sheet land bank is basis for further profitable growth

Breakdown of Assets under Development

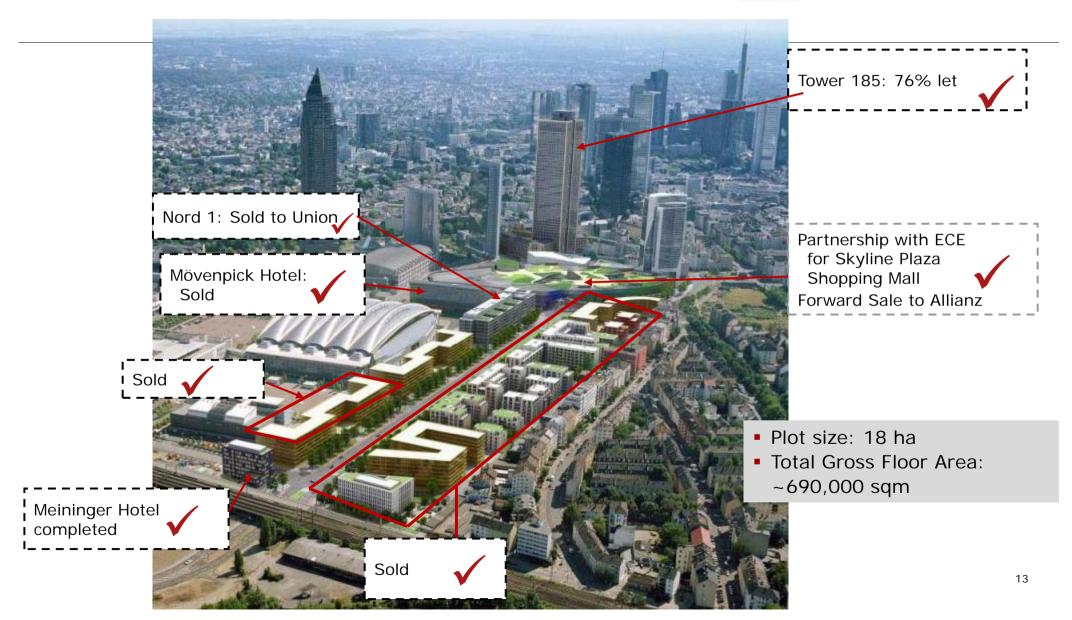


Incl. Tower 185

	ln Z	Zoning	Landbank Projects under (=zoned land) construction		l		tal	
in € m	Book value	in %	Book value	in %	Book / value	in %	Book value	in %
Austria	-	-	14.4	4.1%	18.4	4.8%	32.8	3.5%
Frankfurt	0.0	0.0%	141.6	39.9%	(273.5)	70.7%	415.1	44.4%
Berlin	68.7	35.7%	81.7	23.0%	72.1	18.6%	222.5	23.8%
Munich	104.1	54.1%	6.1	1.7%	-	_ _	110.1	11.8%
Rest of Germany	13.8	7.2%	9.3	2.6%	-	_	23.1	2.5%
Germany	186.6	97.0%	238.7	67.2%	345.6	89.3%	770.9	82.5%
Czech Republic	- ;	-	8.1	2.3%	-		8.1	0.9%
Hungary	-	_	12.4	3.5%	- [12.4	1.3%
Poland	- :	-]	17.7	5.0%	14.4	3.7%	32.1	3.4%
Romania	- :	- }	41.3	11.6%	-		41.3	4.4%
Serbia	- !	<u>-</u>]	1.4	0.4%	- [1.4	0.1%
Ukraine	- ;	-]	12.3	3.5%	- [12.3	1.3%
Slovakia	5.7	3.0%	8.9	2.5%	8.6	2.2%	23.2	2.5%
Eastern Europe	5.7	3.0%	102.1	28.7%	23.0	5.9%	130.8	14.0%
CA IMMO	192.3	100.0%	355.2	100.0%	387.0	100.0%	934.4	100,20%

Frankfurt Europaviertel





completed Tower 185: CA Immo's Flagship CA IMMO Development





Key Figures

Approx. 100,000 sqm (thereof ~33.000 in Rental space

pedestal building)

Pre Lease Level: 76% (Anchor Tenant: PWC)

Friedrich-Ebert-Anlage Address 35-37, 60327 Frankfurt

Height 200 m

50 (high-rise), **Floors** 6 (base building)

Rental space per Approx.1,340 sqm standard floor (high-rise)

Maximum rental units per floor

Underground parking spaces 552

Certification LEED Gold

Completed on time and on budget at the end of 2011

Skyline Plaza Frankfurt: Forward Sale to Allianz



To be completed Q4 2013



- Shopping-Destination vis-à-vis Tower 185
- ~38,000 sqm retail for about 170 shops
- 9,000 sqm wellness and fitness
- 4,500 sqm gastronomy
- DGNB Gold pre-certification

Construction in Progress



- Total investment volume: € 360 m (for 100%)
- Currently 50:50 JV with ECE (proportional accounting)
- Forward sale to Allianz asset will stay on CA Immo balance sheet until completion
- Allianz provides debt financing during construction

Recent Completions: Skygarden Munich





- The 34.000 m² building was finished and handed over to key tenant PWC in August 2011
- Development was done in a 50:50 JV with OFB (development subsidiary of Helaba)
- Following completion, CA Immo bought out OFB and now holds 100% of the asset
- Intention is to hold the asset long term in order to secure the recurring income stream of this high quality (LEED Gold) building
- Current valuation: € 136 m (for 100%)
- Current occupancy: 71%

Europacity 40ha in Berlin Mitte





Under Construction at Europacity: Tour TOTAL and Steigenberger Hotel





- Office building with 17 stories, 14,200 sqm lettable area
- 100 % prelet to TOTAL, 15 year contract
- Green Building, DGNB Certification planned
- Planned completion: Q3 2012



- Largest Intercity Hotel in Germany
- 20 year contract with Steigenberger
- 8 stories, 410 rooms, 22,550 sqm lettable area
- Construction started in 2011

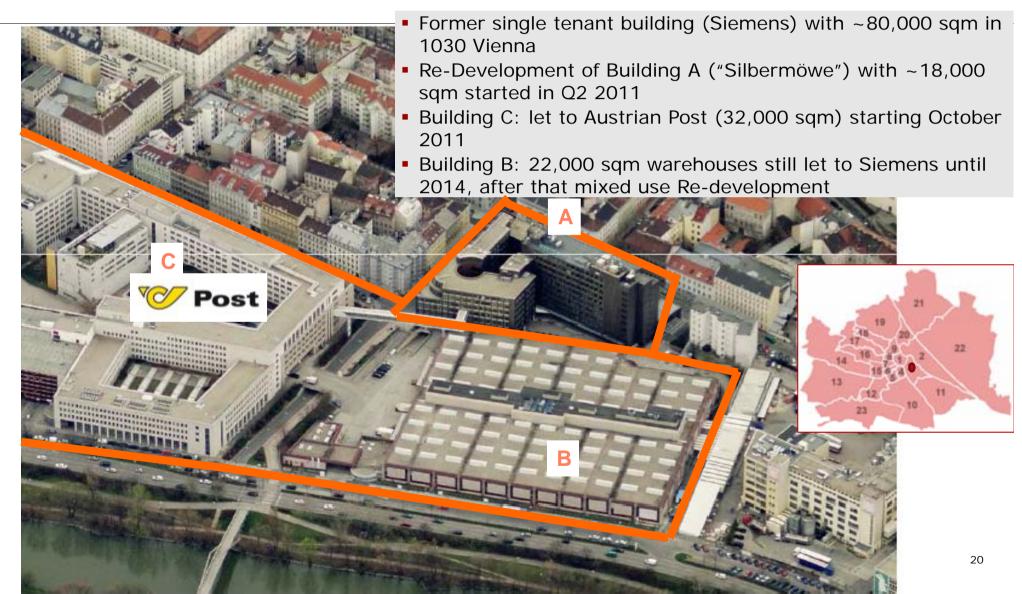
Start of construction 2011: Mercedes Benz Distribution Headquarter, Berlin





Lände 3 Vienna: Lände 3 Ongoing Re-Development





Overview Projects under Construction



in € m	Book value	1	rentable area in	Expected value ¹		City	Main usage	Share	pre- let	planned comp- letion
Silbermöwe	18.4	22.3	18,860	47.6	5.7%	Vienna	Office	100%	0%	12/2012
Austria	18.4	22.3	18,860	47.6	5.7%		 	 	 	
Poleczki Business Park ² BBC 1 Plus	14.4 8.6					Warsaw Bratislava	Office Office	50% 100%	1	
Eastern Europe	23.0	29.2	26,265	56.0	7.6%] 	
Mercedes Benz VD	12.4	57.7	26,380	76.9	5.3%	Berlin	Office	100%	100%	4/2013
TOUR TOTAL	42.3	45.2	24,737	91.9	5.3%	Berlin	Office	100%	100%	7/2012
InterCity Hotel	17.4	34.8	20,445	59.0	5.8%	Berlin	Hotel	100%	100%	9/2013
Skyline Plaza ^{2, 3,} Germany ⁴	47.6 119.7		36,154 107,716			Frankfurt	Retail, div.	50%	46%	8/2013
CA IMMO	161.1	319.6	152,841	514.1	6.1%		 	I I	 	

¹ Upon completion

² All statements refer to the 50 % share

³ Incl. Congress Center

⁴ Excl. Tower 185 (project), which was handed over to the tenant in January 2012 but still shown as Development on the 31/12/11 balance sbeet

Overview Landbank in Eastern Europe



in € m	Office	Logistics	Others	Total
Czech Republic	0.0	0.0	8.1	8.1
Hungary	0.0	12.4	0.0	12.4
Poland	2.2	15.5	0.0	17.7
Romania	20.7	8.3	12.3	41.3
Ukraine	0.0	12.3	0.0	12.3
Slovakia	8.9	0.0	0.0	8.9
Others	0.0	1.4	0.0	1.4
Total	31.9	49.8	20.4	102.1



CA IMMO IN EASTERN EUROPE

Key Figures Standing Investments Eastern Europe



in € m	Book Value	Annualised Rents	Occupancy Rate	Gross Initial Yield	Equivalent Yield
Poland	659.9	43.2	84%	6.5%	7.7%
Hungary	409.2	29.8	80%	7.3%	9.0%
Romania	369.3	31.7	92%	8.6%	9.4%
Czech Republic	336.8	27.0	83%	8.0%	8.0%
Serbia	89.0	6.9	93%	7.7%	9.0%
Croatia	62.4	5.0	91%	8.0%	9.0%
Bulgaria	45.3	2.8	63%	6.3%	9.5%
Slovenia	17.6	1.5	89%	8.7%	9.3%
Slovakia	12.2	0.9	89%	7.7%	8.0%
Total	2,001.7	148.9	85%	7.4%	8.5%
	 	! !	 		
Office	1,573.9	111.9	86%	7.1%	
Logistics	301.5	23.3	76%	7.7%	
Hotel	60.1	5.3	100% ;	12.7%	
Retail	56.2	7.6	84%	9.4%	
Others	اِ 10.0	0.9 :	100% إ	8.5%	¦j

Overview Revaluations Eastern Europe 2011



	Break-Down Revaluations Eastern Europe										
	Office		Logis	tics	Hotel	Shopping / Other					
	Standing	Develop				Standing	Develo	Total	Standing	Develo	
	Assets	ments	Assets	pments	Assets	Assets	pments	Total	Assets	pments	
Czech Republic	4.0			I L	-4.9	-0.7	0.3	-1.3	-1.6	0.3	
Hungary	4.5		-3.5	0.3		-2.9	!	-1.7	-2.0	0.3	
Poland	3.4	-0.4	-2.9	-0.5			! !	-0.4	0.5	-0.9	
Romania	6.4	-8.3	-5.2	-1.9		2.0	-1.5	-8.5	3.2	-11.7	
Serbia	-3.7			-0.6			i	-4.4	-3.7	-0.6	
Slovakia	3.9	-0.3		I I			I	3.6	3.9	-0.3	
Ukraine	!			-0.6				-0.6		-0.6	
Bulgaria	-0.6			!				-0.6	-0.6	 !	
Croatia	-0.5			T				-0.5	-0.5	 	
Slovenia	!			I I	-2.3			-2.3	-2.3	I I	
	17.3	-9.0	-11.6	¦ -3.3	-7.1	-1.6	¦ -1.3	-16.7	-3.1	¦ -13.6	

Poland

Standing assets: 10

Market value: € 660 mn

Average Equivalent Yield: 7.7%

Development Assets: € 34 mn



Warsaw Financial Centre (50.000 m², € 99 m (for 50%)



Warsaw Towers (21.000 m², € 76 m)



Saski Crescent (15.000 m², € 64 m)



Lipowy Office Park (39.000 m², € 104 m)



Note: Yields refer to Equivalent Yields

Poland (cont'd)



Blonie Logistics Park (138.000 m², € 76 m)



Poleczki Business Park (Phase 1: € 49 m; remaining development area: € 14 m)



Sienna Center (20.000 m², € 62 m)



Bitwy Warszawskiej (20.000 m², € 52 m)



Saski Point (8.000 m², € 32 m)



Czech Republic

Standing assets:

Market value: € 337 mn Average Equivalent Yield: 8.0 %

Development Assets: €8 mn



Amazon Court

 $(23.000 \text{ m}^2, \in 49 \text{ m})$



Nile House

(19.000 m², € 49 m)



Danube House

 $(21.000 \text{ m}^2, \leq 56 \text{ m}, 7.0 \%)$



Kavci Hori

(43.000 m², € 82 m, 8.0 %)



Olympia Centre Teplice (32.000 m², € 51 m, 8.0 %)



Olympia Centre Boleslav (22.000 m², € 39 m, 7.9 %)



Hungary

Standing assets: 12

Market value: € 409 mn Average Equivalent Yield: 9.0 % **Development Assets:** € 12 mn



Capital Square (32.000 m², € 71 m)



Park Aerozone (Logistics)



Bartok Haz (17.000 m², € 38 m)



City Gate (24.000 m², € 44 m)



IP West $(31.000 \text{ m}^2, \in 57 \text{ m}_1)$



M1 Logistics Park (69.000 m², € 45 m)



Romania

Standing assets: 9

Market value: € 369 mn Average Equivalent Yield: 9.4 % Development Assets: € 41 mn



Bucharest Alpha Logistics Park

 $(158.000 \text{ m}^2, \in 125 \text{ m},)$



River Place (48.000 m², € 101 m,)



Bucharest Business Park (26.000 m², € 61 m)



Europe House (14.000 m², € 47 m)





2011 FINANCIALS HIGHLIGHTS

2011: Significantly improved profitability

in € mill.	Q4 2011	2011	2010	Chg. %
Rental Income	73.0	265.6	164.4	62%
Net Rental Income	63.5	227.1	138.6	64%
Result from sale of trading properties	2.9	7.8	30.5	-74%
Result from development services	0.1	0.6	0.6	2%
Other development expenses	-3.1	-7.3	-5.7	28%
Net operating Income	63.4	228.1	163.9	39%
Result from sale of l.t. properties	28.4	45.0	13.9	n.m
Indirect Expenditures	-13.0	-44.0	-33.9	30%
other operating income	7.1	17.4	6.5	n.m
EBITDA	85.8	246.4	150.4	64%
Depreciation / Impairments	-7.6	-10.5	-6.0	76%
Revaluations	2.8	49.1	32.1	53%
EBIT	80.9	285.0	176.5	62%
Financing Cost	-40.1	-161.0	-117.2	37%
Result from derivatives	-5.0	-22.5	-4.4	n.m
other Financial Result	1.3	5.5	14.0	-61%
EBT	37.0	107.1	68.8	56%
Taxes on income	-11.7	-39.4	-25.0	58%
Net Income	25.3	67.7	43.8	54%
thereof minorities	-3.1	5.0	-1.6	n.m
thereof parent shareholders	28.4	62.6	45.4	38%

2011 Highlights

- Increase in Rental Income mainly due to Europolis
- Excellent result from property sales in Q4
- Revaluations: positives in Germany, negatives in CEE
- Significant negative effects from swap valuations
- Net Income up 38%
- Dividend of 38 Cents to be proposed

Boost in Rental Income due to Europolis and Completed Projects



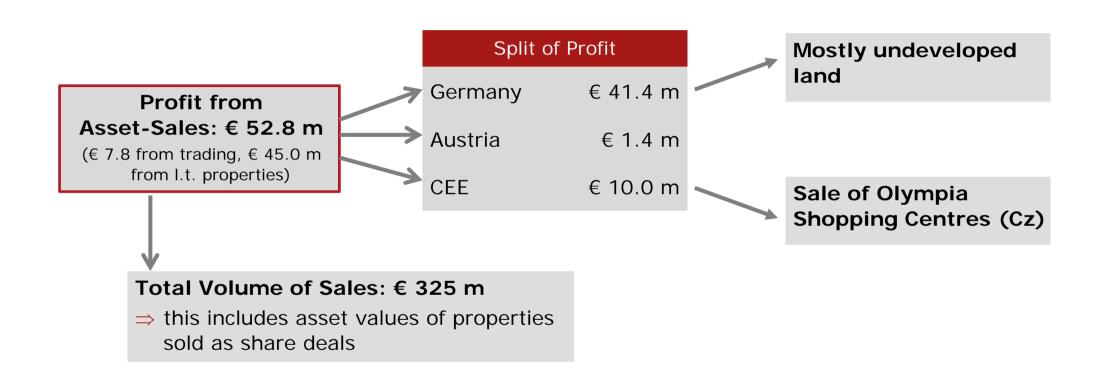
Rent Bridge 2	010 to 201	1		
€ m	Austria	Germany	CEE / SEE	Total
2010	39.0	79.8	45.6	164.4
hanges from				! ! !
ndexation	0.7	1.0	1.7	3.4
hange in vacancy rate or reduced rentals	– 1.0	0.7	- 0.9	- 1.1
ew acquisitions	0.0	0.0	89.3	89.3
II-year rental for the first time	0.0	0.4	2.6	3.0
empleted projects	0.2	11.7	0.0	11.9
bsequent rent payment	0.0	(5.8)	0.0	5.8
edevelopment	0.0	- 2.1	0.0	- 2.1
ale of properties	– 1.8	– 7.1	0.0	- 8.9
otal change in rental income	– 1.9	10.4	92.8	101.2
011	37.1	90.2	138.3	265.6

Rent Outlook:

- Slight increase in rents (~2%) as additional rents from completions offset rents lost due to expected sales in CEE
- Additional Rent: Tower 185: ~€ 8.8 m, Skygarden: ~€ 4.1 m
- Indexation Hesse Portfolio (+7.5% starting 1.1.2012)

Over € 300 m of Assets sold in 2011





Target for 2012: € 300-350 m of property sales, split between Germany and CEE

Overview Revaluations



Split of Revaluation Result

 Germany
 +€ 69.2 m

 Austria
 -€ 3.4 m

 CEE
 - € 16.7 m

 Total
 + € 49.1 m

Key Valuation Drivers Germany:

- Completions of developments (Skygarden, Tower 185)
- Hesse Portfolio

Break-Down Revaluations Eastern Europe

	Off	ice	Logistics		Hotel	Shopping / Other				
	Standing Assets	Develop ments			Standing Assets	Standing Assets	Develo pments	Lotai	Standing Assets	Develo pments
Czech Republic	4.0			I L	-4.9	-0.7	0.3	-1.3	-1.6	0.3
Hungary	4.5		-3.5	l 0.3		-2.9		-1.7	-2.0	0.3
Poland	3.4	-0.4	-2.9	-0.5			! !	-0.4	0.5	-0.9
Romania	6.4	-8.3	-5.2	-1.9		2.0	-1.5	-8.5	3.2	-11.7
Serbia	-3.7			-0.6			i !	-4.4	-3.7	-0.6
Slovakia	3.9	-0.3		I I			1	3.6	3.9	-0.3
Ukraine	!			-0.6				-0.6		-0.6
Bulgaria	-0.6			I			<u> </u>	-0.6	-0.6	
Croatia	-0.5			I I				-0.5	-0.5]
Slovenia	!			I L	-2.3	!		-2.3	-2.3	<u> </u>
	17.3	-9.0	-11.6	¦ -3.3	-7.1	-1.6	¦ -1.3	-16.7	-3.1	-13.6

Funds From Operations (FFO)



€ m	2011	2010
Net income before taxes before minorities	107.1	68.8
Depreciation and amortisation	10.6	6.0
Revaluation results	-49.1	-32.1
Foreign currency gain/loss	-0.3	-0.7
Correction At-Equity result	2.6	1.2
Valuation of financial instruments	22.6	3.1
Funds from Operations before taxes	93.4	46.4
Corporate income tax (actual tax)	-27.3	-25.9
Funds from Operations	66.2	20.5

- Profits from sales included as they form an integral part of the CA Immo business model
- Taxes: that part of the P&L tax expense of the period that is expected to become cash taxes ("actual tax")
- Minorities: tricky issue as the P&L line includes cash and non cash items – estimate: ~€ 11 m of the FFO can be attributed to minorities

Segmental Reporting 2011



	Austria				ermany		CEE / SEE				
	Standing	Develop		Standing	Develop		Standing	Develop		Holdi	
in € mill.	Assets	ments	Total	Assets	ments	Total	Assets	ments	Total	ng	Group
Rental Income	36.9	0.2	37.1	71.2	18.9	90.2	132.3	6.0		0.0	
Net Rental Income	32.5	0.2	32.7	66.4	15.3	81.7	110.6	3.0	113.6	0.0	227.1
Result from sale of											
trading properties	0.0	0.0	0.0	0.0	7.8	7.8	0.0	0.0	0.0	0.0	7.8
Result from development											
services	0.0	0.0	0.0	0.0	0.6	0.6	0.0	0.0		0.0	
Other devel. expenses	0.0	-0.5	-0.5	0.0	-6.0	-6.0	0.0	-0.8	-0.8	0.0	-7.3
Net operating Income	32.5	-0.3	32.2	66.4	17.7	84.1	110.6	2.2	112.7	0.0	228.1
Result from sale of l.t.											
properties	3.6	-2.2	1.4	-0.8	34.4	33.6	9.0	0.9	10.0	0.0	45.0
Indirect Expenditures	-0.9	-0.7	-1.6	-3.9	-12.0	-15.9	-16.8	-4.5	-21.3	-11.7	-44.0
other operating income	0.4	0.0	0.4	4.9	2.9	7.8	7.7	2.1	9.8	4.9	17.4
EBITDA	35.6	-3.2	32.4	66.6	43.0	109.6	110.6	0.7	111.2	-6.8	246.4
Change y.o.y.	-6.7%	297.7%	-13.3%	30.6%	3.2%	18.3%	260.5%	-119.7%		-2.3%	63.8%
									%		
Depreciation	-3.9	-0.1	-3.9	-0.1	-5.2	-5.3	-0.7	-0.3	-1.0	-0.3	-10.5
Revaluations	-6.7	3.3	-3.4		55.6	69.2	-0.3	-16.3		0.0	
EBIT	25.0	0.0	25.0	80.1	93.4	173.5	109.5	-16.0	93.5		
Financing Cost	-18.4	-1.2	-19.6		-29.7	-66.8	-73.9	-8.6			-161.0
other Financial Result	-0.7	0.0	-0.7	-0.7	-9.6	-10.4	6.3	-5.5	0.9	19.0	-16.9
EBT	6.0	-1.2	4.8	42.3	54.1	96.4	42.0	-30.1	11.9	-5.9	107.1
Real Estate Assets	681	44	725	1,152	1.213	2,365	1,900	232	2,132	0	5,222

Balance Sheet



in € m	31.12.2011	31.12.2010	Change	Key Ratios						
Investment properties	4,183	2,716	54%	Key Ratios						
Properties under development	934	791	18%	• NAV / Share: € 19.2 (+2.6 %)						
Own used properties	13	14	-6%	NNNAV / Share: € 19.8 (+4.6 %)						
Down Payment Europolis	0	136	-100%	higher increase due to deferred taxes						
Other I.t. assets	173	125	38%	from Europolis						
Properties intended for trading	34	45	-25%	• Net Debt: EUR 2,854.1 m						
Properties held for sale	58	47	24%	 LTV (=Net Debt / Real Estate Assets) 						
Cash + s.t. securities	354	355	0%	= 54.7%						
Other s.t. assets	168	151	11%							
Total Assets	5,917	4,379	35%							
Share Capital / Reserves / Ret. Earnings	1 <u>,68</u> 5_	1,642_	3%							
Minority interests	125	18	>100%	Europolis holds most of its assets in JVs with						
Shareholders' equity	1,809	1,660	9%	minority partners, hence the increase in Minority Interests						
Equity in % of b/s total	31%	38%	-7pp							
l.t. financial liabilities / bonds	2,487	1,888	32%	,						
Other I.t. liabilities	574	353	63%	Includes € 136 m deferred purchase price for Europolis						
s.t. financial liabilities	777	238	>100%	Lui opolis						
Other s.t. liabilities	269	240	12%							
Liabilities + Equity	5,917	4,379	35%	- 38						



FINANCING

Financing Overview



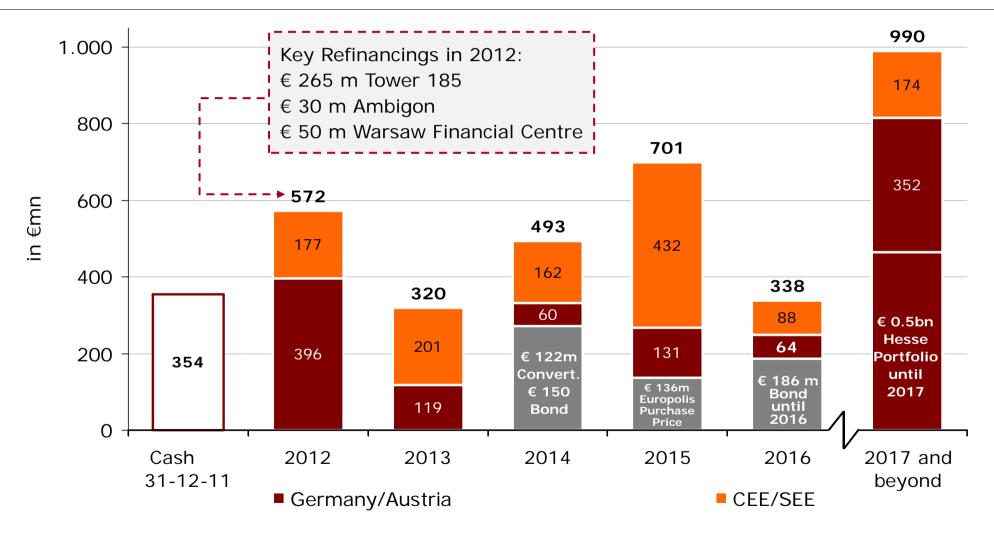
in € m	Book value Assets	Annuali- sed rents	Gross -yield in %		Financing costs ⁽¹⁾ in %	
Standing Assets						
Austria	691.9	38.3	5.5%	305.2	4.7%	44%
Germany	1,502.4	77.9	5.4%	788.1	4.3%	52%
Czech Republic	336.8	27.0	8.3%	244.0	4.0%	72%
Hungary	409.2	29.8	7.5%	168.8	3.9%	41%
Poland	659.9	43.2	6.7%	424.9	3.2%	64%
Romania	369.3	31.7	8.8%	225.0	4.4%	61%
Others	226.5	17.2	7.7%	117.9	6.5%	52%
Total	4,196.0	265.1	6.5%	2,273.9	4.2%	54%
Development Assets	934.4	6.0	 	410.7	4.2%	44%
Properties held as current assets	91.7	0.8	i	0.6	5.4%	1%
Financing on parent company level	0.0	0.0	 	578.9	4.6%	n.a.
CA IMMO	5,222.2	271.9		3,264.0	4.3%	

- Financing Costs including direct hedges: 4.3%
- Financing Costs including Swaps without direct connection to a loan (= "P&L Swaps"): 4.7%
- LTV (=Net Debt / Real Estate Assets) = 54.7%

¹ including costs of directly hedge instruments directly attributable to a loan

Debt Expiry Profile: € 3.4 bn Financial Debt*)



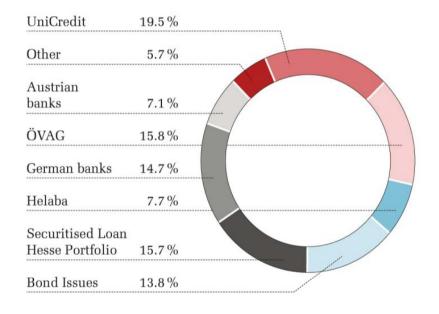


^{*)} including € 136 mn deferred purchase price for Europolis which is included under "other liabilities" in the balance sheet

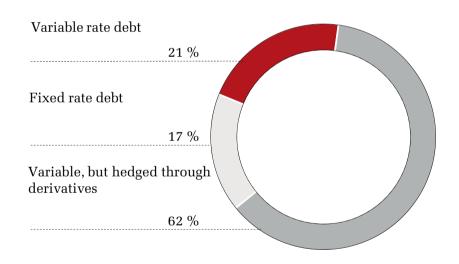
Financing



Break Down of Financial Debt by Sources



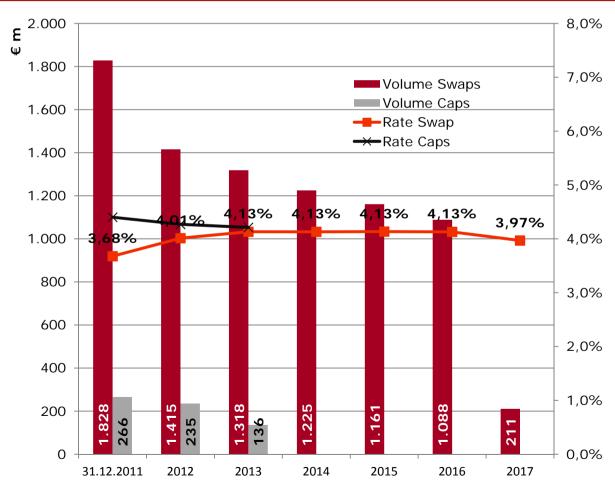
Fixed vs. Floating



Overview Interest Rate Hedges

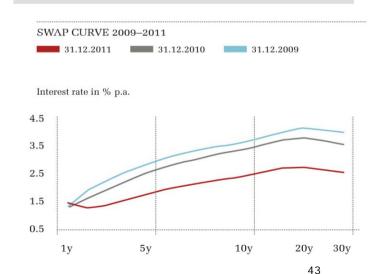


Outstanding Volumes Interest Rate Hedges



Note: figures show the expected outstanding amounts as of each year end based on the maturities of the instruments

- Swaps: € 1,828 m notional amount @ 3,7% fixed rate
- In total, 79% of the financial debt is hedged against interest rate risk (by derivatives or fixed rates)
- Average maturity of hedges:4.4 years
- Negative Value of Swaps:
 €-184 m (= € 2.1 per share !)



Outlook



Rental Income

- Slight increase in rents (~2%) as additional rents from completions offset rents lost due to expected sales in CEE
- Focus on further reduction of vacancy in Eastern Europe

€ 300-350 m Asset Disposals

- Continuous reduction of land bank in Germany + Opportunistic sales in Poland
- Sales process for Tower 185 to start towards the end of 2012

Financing Market Key Challenge for 2012

- While no critical maturities are coming up, significantly tighter lending market expected for 2012
- Proceeds from sales to be used to reduce leverage



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